CONFIDENTIAL BUSINESS INFORMATION

Model Type, Configuration Fuel Economy (537.7 (c)(1) & (2))																								
Model Type	Model S						Model X					Model 3									Model Y			
Target Fuel Economy	38.0								37.2			41.2									39.7			
Combined Fuel Economy	356.6	362.9	379.6	386.0	335.0	312.9	330.4	313.6	361.5	292.8	257.0	457.7	486.7	427.3	437.7	417.7	431.1	386.8	379.7	392.9	390.0	360.2		
Configuration	SR	LR	LR+	LR+ (J- Cell)	P19	P21	SR	LR	LR+	P20	P22	SR RWD	SR+ RWD	MR RWD	LR RWD	LR AWD	LR P18 AWD	LR P19 AWD	LR P20 AWD	LR AWD	Performance AWD	Performance AWD (21")		
Projected sales	[0]	[5,000]	[3,000]	[3,000]	[2,000]	[1,000]	[0]	[9,000]	[3,000]	[1,000]	[1,000]	[1,000]	[47,000]	[0]	[0]	[44,000]	[1,000]	[1,000]	[12,000]	[48,000]	[4,000]	[4,000]		
									Techni	cal Informa	tion (537 7(2)(3))												
Loaded vehicle weight	2600 kg	2694 kg	2694 kg	2694 kg	2720 kg	2720 kg	2990 kg	3079 kg	3079 kg	3120 kg	3120 kg	2060 kg	2060 kg	2126 kg	2180 kg	2301 kg	2301 kg	2301 kg	2301 kg	2405 kg	2405 kg	2405 kg		
Equivalent test weight (ETW)	5000 lbs	5250 lbs	5000 lbs	5000 lbs	5250 lbs	5250 lbs	5500 lbs	6000 lbs	5500 lbs	6000 lbs	6000 lbs	3875 lbs	3875 lbs	4000 lbs	4250 lbs	4250 lbs	4250 lbs	4250 lbs	4250 lbs	4750 lbs	4750 lbs	4750 lbs		
Engine displacement, liters	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A													
Number of cylinders	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A													
Net rated power, kilowatts (measured by manufacturer)	398	398	398	398	580	580	398	398	398	398	398	211	211	211	335	335	358	358	358	361	377	377		
Net horsepower (measured by manufacturer)	534	534	534	534	778	778	534	534	534	534	534	283	283	283	449	449	480	480	480	484	506	506		
Engine code	L2S	L2S	L2S	L2S	L2S	L2S	L2X	L2X	L2X	L2X	L2X	L13	L13	L13	L13	L23	L23	L23	L23	L2Y	L2Y	L2Y		
Fuel system	Lithium Ion battery	Lithium Ion battery	Lithium Ion battery	Lithium Ion battery	Lithium Ion battery	Lithium Ion battery	Lithium Ion battery	Lithium Ion battery	Lithium Ion battery	Lithium Ion battery	Lithium Ion battery													
Emission control system	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A													
Transmission class	Single speed, All wheel drive	Single speed, rear wheel drive	Single speed, rear wheel drive	Single speed, rear wheel drive	Single speed, rear wheel drive	Single speed, All wheel drive	Single speed, All wheel drive	Single speed, All wheel drive	Single speed, All wheel drive	Single speed, All wheel drive	Single speed, All wheel drive	Single speed, All wheel drive												
Number of forward speeds	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1		
Existence of overdrive	No	No	No	No	No	No	No	No	No	No	No													
Total drive ratio (N/V)	9.73	9.73	9.73	9.73	9.73	9.73	9.77	9.77	9.77	9.77	9.77	9.04	9.04	9.04	9.04	9.04	9.04	9.04	9.04	9.04	9.04	9.04		
Axle ratio	9.73	9.73	9.73	9.73	9.73	9.73	9.77	9.77	9.77	9.77	9.77	9.04	9.04	9.04	9.04	9.04	9.04	9.04	9.04	9.04	9.04	9.04		
Combined fuel economy	356.61	362.905	379.63	385.97	335.01	312.88	330.35	313.58	361.48	292.76	256.98	457.68	486.73	427.71	437.66	417.73	431.07	386.78	379.68	392.87	389.97	360.19		

Projected sales	0	5000	3000	3000	2000	1000	0	9000	3000	1000	1000	1000	47000	0	0	44000	1000	1000	12000	48000	4000	4000
Body style	HatchBack	HatchBack	HatchBack	HatchBack	HatchBack	HatchBack	MPV	MPV	MPV	MPV	MPV	Sedan	Sedan	Sedan	Sedan	Sedan	Sedan	Sedan	Sedan	MPV	MPV	MPV
Interior volume Index	120 Cu. Ft	120 Cu. Ft	120 Cu. Ft	120 Cu. Ft	120 Cu. Ft	120 Cu. Ft	144.4 Cu. Ft	144.4 Cu. Ft	144.4 Cu. Ft	144.4 Cu. Ft	144.4 Cu. Ft	113 Cu. Ft	113 Cu. Ft	113 Cu. Ft	113 Cu. Ft	113 Cu. Ft	113 Cu. Ft	113 Cu. Ft	113 Cu. Ft	129.4 Cu. Ft	129.4 Cu. Ft	129.4 Cu. Ft
Performance of the function described in 49 CFR §523.5(a)(5)	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No
Front Track width	65.4 in	65.4 in	65.4 in	65.4 in	65.4 in	65.4 in	67.3 in	67.3 in	67.3 in	67.3 in	67.3 in	62.4 in	62.4 in	62.4 in	62.4 in	62.4 in	62.4 in	62.4 in	62.4 in	64.6 in	64.6 in	64.6 in
Rear Track width	66.9 in	66.9 in	66.9 in	66.9 in	66.9 in	66.9 in	67.8 in	67.8 in	67.8 in	67.8 in	67.8 in	62.6 in	62.6 in	62.6 in	62.6 in	62.6 in	62.6 in	62.6 in	62.6 in	64.9 in	64.9 in	64.9 in
Average Track Width	66.2 in	66.2 in	66.2 in	66.2 in	66.2 in	66.2 in	67.6 in	67.6 in	67.6 in	67.6 in	67.6 in	62.5 in	62.5 in	62.5 in	62.5 in	62.5 in	62.5 in	62.5 in	62.5 in	64.8 in	64.8 in	64.8 in
Wheelbase	116.5 in	116.5 in	116.5 in	116.5 in	116.5 in	116.5 in	116.7 in	116.7 in	116.7 in	116.7 in	116.7 in	113.1 in	113.1 in	113.1 in	113.1 in	113.1 in	113.1 in	113.1 in	113.1 in	113.8 in	113.8 in	113.8 in
Vehicle footprint	53.6 ft2	53.6 ft2	53.6 ft2	53.6 ft2	53.6 ft2	53.6 ft2	54.8 ft2	54.8 ft2	54.8 ft3	54.8 ft2	54.8 ft2	49.2 ft2	49.2 ft3	49.2 ft4	49.2 ft5	49.2 ft6	49.2 ft7	49.2 ft8	49.2 ft9	51.2 ft6	51.2 ft6	51.2 ft6
Frontal area	25.72 ft2	25.72 ft2	25.72 ft2	25.72 ft2	25.72 ft2	25.72 ft2	30.97 ft 2	30.97 ft 2	30.97 ft 3	30.97 ft 2	30.97 ft 2	23.9 ft2	23.9 ft2	23.9 ft2	23.9 ft2	23.9 ft2	23.9 ft2	23.9 ft2	23.9 ft2	23.9 ft2	23.9 ft2	23.9 ft2
Road load horse power at 50mph	11.46	12.03	11.5	11.5	12.8	13.93	13.16	13.48	12.5	13.95	16.38	9.5	9.33	9.66	9.95	10.37	10.37	11.43	11.98	11.4	11.4	12.4
Base Tire (front & rear)	245/45R19	245/45R19	245/45R19	245/45R19	245/45R19	245/45R21	(F)	(F)	265/45R20 (F) 275/45R20 (R)	(F)	(F)	235/45R18	235/45R18	235/45R18	235/45R18	235/45R18	235/45R18	235/40R19	235/35R20	255/45R19	255/45R19	255/35R21 (FT) 275/35R21 (RR)
Optional Tire (front & rear)	245/35R21	245/35R21	245/35R21	245/35R21	-	-	(F)	(F)	265/35R22 (F) 275/35R22 (R)	-	1	235/40R19	235/40R19	235/40R19	235/40R19	235/40R19	-	-	-	255/40R20	255/40R20	-
Optional equipment	No optional equipment (as per 40 CFR parts 86 and 600) is required to be installed for FE testing purposes.	CFR parts 86 and 600) is	(as per 40 CFR parts 86 and 600) is	required to be installed for FE testing	(as per 40 CFR parts 86 and 600) is required to be installed for FE testing	CFR parts 86 and 600) is	(as per 40 CFR parts 86 and 600) is required to be installed for FE testing	(as per 40 CFR parts 86 and 600) is	(as per 40 CFR parts 86 and 600) is		(as per 40 CFR parts 86 and 600) is	(as per 40 CFR parts 86 and 600) is		(as per 40 CFR parts 86 and 600) is required to be installed for FE testing	(as per 40 CFR parts 86 and 600) is	CFR parts 86 and 600) is	No optional equipment (as per 40 CFR parts 86 and 600) is required to be installed for FE testing purposes.	per 40 CFR parts 86 and 600) is	No optional equipment (as per 40 CFR parts 86 and 600) is required to be installed for FE testing purposes.			